



CUSTOMIZED TRAINING SOLUTIONS

ISTSSM
Industry Sales Tax Solutions



Industry Sales Tax Solutions

(ISTTS) is a leading provider of customized sales and use tax training to a variety of industries. Founded by a team of tax and finance professionals, ISTTS was created to meet the sales and use tax needs of industries today. At ISTTS, we recognize the value of having well trained personnel to administer the sales and use tax function.

ISTTS will work with you



to develop a customized training solution that fits the needs of your organization. Our training services range from the most basic topics (i.e., nexus, taxability determinations, compliance, etc.) to advanced sales and use tax planning. As a result we can tailor the training to the level of the audience, individuals with no or limited tax experience to the most seasoned tax professional. Further, for those looking to maintain their professional licenses, our training qualifies for continuing professional education credits.

“The instructor was very well spoken and kept the topic interesting”

“She knows the material well and provides good practical examples”



Our lead instructor

is a nationally recognized specialist in the area of sales and use taxation. With over thirteen years of experience in state and local taxation, she has significant hands on experience to share with participants. As a frequent speaker on multi-state sales and use tax matters for various professional organizations and an adjunct professor in the graduate tax program of a Philadelphia based university, she is extremely comfortable in the classroom setting and consistently receives strong reviews from participants related to both her subject matter expertise and presentation style.

Our training....



is cost effective.

ISTS will come to your facility, which limits staff down time and travel expenses.

is timely.

ISTS incorporates the most recent legislative developments.

is confidential.

Participants can feel comfortable raising questions of a proprietary nature.

“The instructor was energetic, informative and positively involved the group.”

Commonly covered topics:



Nexus

Learn the concepts necessary to determine where your company should be filing sales and use tax returns.



Foundations of Sales & Use Taxes

Learn the distinction between sales tax and use tax and how to make taxability determinations on a state by state basis.



Compliance

Learn about the resources available to assist you in administering the sales and use tax function. Learn how to handle day to day compliance issues, including exemption certificate compliance, amended returns, bad debts, etc.



Audit Management

Develop the audit management skills necessary to successfully handle sales and use tax audits.



Legislative Updates

Keep up to date on the most recent sales and use tax legislation impacting your industry.



Sales & Use Tax Planning

Discuss innovative ways to minimize sales and use tax liability.

“The program was informative and easy to understand.”

“It provided a good background for what constitutes nexus and how it is applied.”

Contact ISTS...

On the Internet

www.industrysalestax.com

Phone

866-587-8500 TOLL FREE

610-458-7227

610-680-3903 FAX

ISTSSM
Industry Sales Tax Solutions

Address

PMB 216

64 East Uwchlan Ave.

Exton, PA 19341